

SECRET

MEMORANDUM TO PARLIAMENT

BY

HON. MINISTER FOR FINANCE

ON

WAIVER OF TAX LIABILITIES ON EQUIPMENT AND MATERIALS
TO BE IMPORTED FOR ACCESS TO SATELLITE TV FOR 300
VILLAGES IN GHANA PROJECT

...^{25th}.....JULY, 2018

1.0 ACTION REQUIRED

1.1 Honourable Members of Parliament are respectfully invited to consider and approve the request for the waiver of tax and duty liabilities of **GH¢3,002,860.09** (Three million, and two thousand, eight hundred and sixty Ghana cedis and nine pesewas) in respect of equipment and materials to be imported for the Access to Satellite TV for 300 Villages in Ghana project.

1.2 The request is in line with Exchange of Notes between the Government of the People's Republic of China and the Government of Ghana in which the Chinese Government plans to install satellite TV for 300 Ghanaian villages and as has been agreed in a Contract between the two parties dated 7th May, 2018.

1.3 At its Thirty-seventh meeting held on Thursday, 12th July, 2018 Cabinet approved and recommended same for consideration and approval of Parliament.

2.0 BACKGROUND INFORMATION

2.1 The People's Republic of China has had a long-standing relationship with the Governments of Africa. To further deepen the relationship, the People's Republic of China and 50 African countries, and the Chairperson of the African Union Commission, convened in Johannesburg, South Africa from 4th to 5th December, 2015 for the Summit of the Forum on China-Africa Co-operation (FOCAC) under the theme "China-Africa Progressing Together: Win-Win Co-operation for Common Development",

to consolidate solidarity and co-operation among the peoples of China and Africa.

2.2 At the Johannesburg Summit of FOCAC in 2015, the President of China, Xi Jinping, announced that, in order to lift the China-Africa relationship to a comprehensive strategic cooperative partnership, China is willing to implement the "Ten Major China-Africa Cooperation Plans" with the African partners in the coming three years.

2.3 In the People-to-People Plan, the Chinese Government has provided a grant for Access to Satellite TV for 10,000 African Villages Project. At the request of the Government of Ghana, the Government of the People's Republic of China agreed to assist Ghana to provide Satellite TV reception to three hundred (300) villages in Ghana.

2.4 The Chinese Government has entrusted the implementation of the Project to StarTimes Software Technology Co., Ltd. and being supervised by the Chinese Embassy in Ghana.

2.5 Messrs StarTimes Software Technology Co., Ltd. will implement the project in adherence to the needs of Ghana for the selected 300 villages to ensure project success.

3.0 Objective

3.1. The objective of the project is to provide satellite TV access with a bouquet of digital channels for a selected public area and 20 households in all the 300 villages in Ghana.

4.0 EXPECTED BENEFITS

- 4.1 The public areas selected in each village will be equipped with two (2) sets of solar powered projection TV systems and one (1) set of solar 32-inch digital TV integrated together.
- 4.2 Twenty (20) households, selected on the basis of need shall be provided with twenty (20) sets of satellite TV set-top boxes (STBs, singular, STB) free of charge.
- 4.3 The public areas shall access a bouquet of twenty (20) channels of StarTimes entertainment free of charge. The Recipient Households can access thirty (30) channels free of charge for six (6) months after installation of the STBs.
- 4.4 At the end of the six-month period, the free access to the thirty-channel bouquet shall come to an end except for two (2) free-to-air (FTA) channels, specifically GTV and GTV Sports Plus.
- 4.5 After the six months free access period comes to an end, the Recipient Households automatically become subscribers and can access the 30 channels, only upon payment of a monthly subscription of Fifteen Ghana cedis (GH¢15.00).
- 4.6 Recipient Households that fail to subscribe after the free access comes to an end or those who subscribe but later fail or neglect to renew their subscriptions will have access to only the two (2) FTA channels specified in 4.4 above.

5.0 PROJECT COST

5.1 The Government of the People's Republic of China in 2018 approved a Grant Aid stipulated under the South-South Cooperation Assistance Fund of **One Million, Five Hundred and Thirty-One Thousand, Seven Hundred and Twenty-One United States Dollars and Ninety-Eight Cents (US\$ 1,531,721.98)** in support of the Access to Satellite TV for 300 Villages in Ghana project.

5.2. The amount excludes taxes that are applicable in the recipient country including import taxes contemplated in the Exchange of Notes.

6.0 ASSESSMENT OF DUTIES, TAXES AND LEVIES TO BE EXEMPTED

6.1 The GRA has assessed the gross tax liability on the Satellite Tv project equipment and materials to be imported estimated at **GH¢3,002,860.09**.

The details of the breakdown are as follows:

Description	IMP DUTY	IMP VAT	IMP NHIL	ECO LEVY	EXIM LEVY	SIL	INSPECT. FEE	AU LEVY	TOTAL GH¢
Imports	1,321,394.84	1,189,255.35	198,209.22	33,034.87	49,552.31	132,139.48	66,069.65	13,213.95	3,002,860.09

7.0 JUSTIFICATION FOR EXEMPTION FROM PAYMENT OF TAXES, DUTIES AND LEVIES

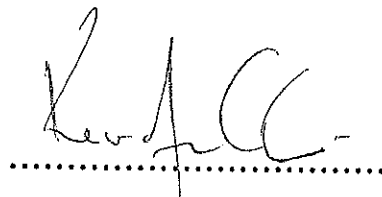
7.1 Under Clause 2 of the Contract Agreement of the project (Obligations of Parties), it is noted that the Government of Ghana is responsible for securing exemption from all taxes, levies and/or duties that may be applicable on the shores of the Republic of Ghana. This provision has also been contemplated in the lead discussion under the Exchange of Notes between the two parties.

7.2 In the absence of the tax exemption, the GoG would have to pay for the duties and taxes.

7.3. Accordingly, per Article 174 (2) of the 1992 Constitution, the tax and duty liabilities in respect of equipment and materials to be imported for implementation of the project have to be submitted to Parliament for consideration.

8.0 CONCLUSION

8.1 In line with government's objective of migrating the country from analogue television to Digital Television broadcasting and provisions of Article 174 (2) of the Constitution, Parliament is respectfully requested to consider and approve the request for the waiver of taxes and duties on equipment and materials to be imported for the implementation of the "Access to Satellite TV for 300 Villages in Ghana project" amounting to **GH¢3,002,860.09** which is being undertaken by Messrs StarTimes Software Technology Company Limited.

A handwritten signature in black ink, appearing to read 'Ken Ofori-Atta', is written over a horizontal dotted line.

**KEN OFORI-ATTA
(MINISTER FOR FINANCE)**

ATTACHMENTS:

1. Copy of Cabinet Approval for the waiver of tax and duty liabilities
2. Copy of the Contract Agreement between the GOG and Startimes Software Technology Co. Ltd.;
3. Tax Assessment by Ghana Revenue Authority; and
4. Copies of Exchange of Notes between the People's Republic of Ghana and the Government of Ghana represented by the Ministry of Communication and Ministry of Finance.

Cabinet Approval

CONFIDENTIAL

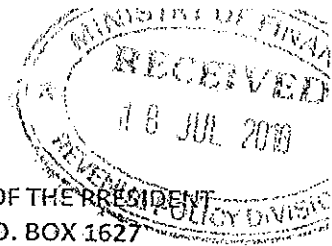
In case of reply the
number and date of this
letter should be quoted.

My Ref. No OPCA.3/3/120718d

Your Ref. No.....



REPUBLIC OF GHANA



OFFICE OF THE PRESIDENT
P.O. BOX 1627
ACCRA
TEL: 0302-201000/2

12th July, 2018

WAIVER OF TAX LIABILITIES ON EQUIPMENT AND MATERIALS
TO BE IMPORTED FOR ACCESS TO SATELLITE TV
FOR 300 VILLAGES IN GHANA PROJECT

Cabinet at its Thirty-seventh meeting held on Thursday, 12th July, 2018 considered a report of the Cabinet Committee on Economic Matters on the above Memorandum submitted by the Minister for Finance.

2. The Memorandum requested Cabinet to consider, approve and recommend to Parliament, the waiver of tax and duty liabilities of approximately Three million and two thousand, eight hundred and sixty Ghana Cedis and nine pesewas (GHS3,002,860.09) in respect of equipment and materials to be imported for the Access to Satellite TV for 300 Villages in Ghana Project.

3. Cabinet approved the Memorandum and recommended same to Parliament for consideration.

4. I should be grateful if you could take requisite action on the decision by Cabinet.

MERCY DEBRAH-KARIKARI
SECRETARY TO THE CABINET

THE HON. MINISTER FOR FINANCE

cc: Chief of Staff
Secretary to the President
Secretary to the Vice President
Chairperson, Cabinet Committee on
Economic Matters
Hon. Minister for Parliamentary
Affairs



Contract Agreement

**AGREEMENT OF
ACCESS TO SATELLITE TV FOR 10,000 AFRICAN
VILLAGES PROJECT
IN THE RECIPIENT COUNTRY OF GHANA**

BETWEEN

**GOVERNMENT OF GHANA
REPRESENTED BY MINISTRY OF COMMUNICATIONS**

AND

**THE PEOPLE'S REPUBLIC OF CHINA
REPRESENTED BY
STARTIMES SOFTWARE TECHNOLOGY CO., LTD.**

PLACE OF SIGNING: ACCRA

DATE OF SIGNING:

Contract No: WCT03- Ghana -G01

This Access to Satellite Television For African Villages - Ghana Agreement is made the.....^{7th}..... day of^{May}.....2018

BETWEEN

THE GOVERNMENT OF GHANA, REPRESENTED BY THE MINISTRY OF COMMUNICATIONS, with its principal place of business at Ministry of Communications Office Complex, Abdul Diouf Street, Ridge, Accra, Post Office Box MB38, Accra, Digital Address GA-079-0539, hereinafter referred to as "**MoC**" of the one part;

AND

THE GOVERNMENT OF THE PEOPLE'S REPUBLIC OF CHINA, REPRESENTED BY STARTIMES SOFTWARE TECHNOLOGY COMPANY LIMITED, a limited liability company incorporated under the laws of the People's Republic of China with its registered offices at The Crossing of Kechuang 14th Street and Jinghai 5th Road, Ludong District, BDA, P.R.China, hereinafter referred to as "**StarTimes**") of the other part

Background

The People's Republic of China has had a long-standing relationship with the Governments of Africa. To further deepen the relationship, the People's Republic of China and 50 African countries, and the Chairperson of the African Union Commission, convened in Johannesburg, South Africa on the 4th and 5th of December 2015 for the Summit of the Forum on China-Africa Cooperation (FOCAC) under the theme "China-Africa Progressing Together: Win-Win Cooperation for Common Development", to consolidate solidarity and cooperation among the peoples of China and Africa. At the Johannesburg Summit of FOCAC in 2015, Xi Jinping, the president of China, announced that, in order to lift the China-Africa relationship to a comprehensive strategic cooperative partnership, China is willing to implement the "Ten Major China-Africa Cooperation Plans" with the African partners in the coming three years.

In the People-to-People Plan, the Chinese Government has provided a grant for ACCESS TO SATELLITE TV FOR 10,000 AFRICAN VILLAGES PROJECT (hereinafter referred to as the "Project"). The Chinese Government has entrusted the implementation of the Project to StarTimes Software Technology



Co., Ltd. (hereinafter referred to as "StarTimes"). StarTimes will implement the project in adherence to the needs of Ghana in the selection of the villages to ensure project success. The Ministry of Communications and StarTimes (hereinafter referred to collectively as "Parties", individually as "Party") have discussed the issues related to the implementation of the Project in Ghana and have reached the agreement as follows:

1. Location and Scale of the Project

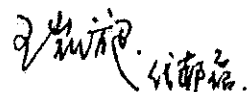
With the joint efforts of the Parties, a preliminary list of villages (referred to in Appendix 1) has been adopted. The Parties agree to select an average of 3 public areas in each village, such as schools, hospitals, churches and so on. The public areas selected in each village will be equipped with 2 sets of solar powered projection TV systems and 1 set of solar 32-inch digital TV integrated together.

- 1.1. With the help of MoC, twenty (20) households, selected on the basis of need (Recipient Households) shall be provided with twenty (20) sets of satellite TV set-top boxes (STBs, singular, STB) free of charge.
- 1.2. The public areas shall access a bouquet of twenty (20) channels of StarTimes entertainment free of charge. The Recipient Households can access thirty (30) channels free of charge for six (6) months after installation of the STBs. (Appendix 2)
- 1.3. At the end of the six-months period, the free access to the thirty- channel bouquet shall come to an end except for two (2) free-to-air (FTA) channels, specifically GTV and GTV Sports Plus.
- 1.4. After the six-months free access period comes to an end, the Recipient Households automatically become subscribers and can access the 30 channels, only upon payment of a monthly subscription GHS fifteen (GH¢15.00).
- 1.5. Recipient Households that fail to subscribe after the free access comes to an end or those who subscribe but later fail or neglect to renew their subscriptions will have access to only the two (2) FTA channels specified in clause 1.3

2. Obligations Parties

The following obligations arise out of the exchange of letters for the Project signed by the Chinese Government on 29th Nov 2017:

2.1. Responsibilities and Obligations of StarTimes



- a) Submit the qualification application for legal review of the Project to Ghana, if required;
 - b) Draw up the Implementation and Operation scheme for the Project (referred to in Appendix 3);
 - c) Work with MoC to confirm the list of beneficiary villages, the installation sites of public areas in the villages, the list of Recipient Households in each village, the list of public free channel packages, the list of channels for the Recipient Household pay TV channel packages and the information of program packages;
 - d) Be responsible for transporting all the materials and equipment (Aid Equipment) specified in Appendix 4 to Ghana.
 - e) handle custom clearance and picking up the goods. StarTimes shall organize the transportation of the materials and equipment to the villages of the Project and complete subsequent distribution;
 - f) Organise launch ceremony, completion ceremony and other public interest publicity activities for the Project, pasting Chinese foreign aid logo on the Aid Equipment and use Chinese foreign aid logos in publicity activities (Appendix 5);
 - g) Ensure that StarTimes' technical personnel provide installation, commissioning, necessary technical services and personnel training before the handover of the Project (Appendix 6 – Training Plan);
 - h) Carry out the internal acceptance after completion of the installation, commissioning of the Aid Equipment and related technical services and personnel training;
 - i) Providing five-year (5) warranty for the STBs in public areas (effective from the date of installation), one-year (1) warranty for the STBs of Recipient Households (effective from the date installation), and subsequent after-sale services, operation and maintenance services of the Project (Appendix 7).
- 1) Responsibilities and Obligations of Ghana**
- a) Ensure that an agreement is duly executed by the parties providing a legal basis for the implementation of the project.;

- b) Identify a full time focal person to coordinate with StarTimes to solve any related issues of the Project;
- c) Work with StarTimes to confirm the list of beneficiary villages, the installation locations of public areas in the villages, the list of 20 Recipient Households in each village, the list of public free channel packages, list of Recipient Household pay TV channel packages, the technical services and staff training programs, the terms and conditions of after-sale services, the subscription rates, the usage methods of foreign aid marks, the program publicity and the operation plan etc;
- d) Secure tax exemption for this Project. For goods or services supplied from outside of Ghana, StarTimes shall be responsible for all taxes, duties, and levies imposed outside of Ghana;
- e) MoC shall be responsible for securing exemption from import duties, taxes and levies that will be imposed once the goods and services supplied from outside Ghana arrive in Ghana;
- f) For Goods or Services supplied within Ghana, MoC shall be fully responsible for securing exemption from all taxes, levies and/or duties;
- g) Assist StarTimes in handling such issues as customs clearance, picking-up, transportation and distribution of the goods;
- h) Assist StarTimes technicians in handling immigration at the ports of entry and securing residence permits;
- i) Secure permission for StarTimes to brand walls or buildings within the villages of the Project with Chinese foreign aid logos;

Secure the exemption of StarTimes from fees and levies charged by District Assemblies for wall branding and the posting of Chinese foreign aid logos;
- j) During the stage of preliminary research, implementation and maintenance procedures of the Project, assist StarTimes personnel and Ghanaian trained installers dispatched to the selected villages to identify appropriate accommodation;
- k) Together with StarTimes, conduct surveys in 30% villages in the beneficiary village list, and make recommendations on whether or

not the surveyed villages meet the qualification criteria for the Project;

3. Establishment of Project Implementation Committee

In order to better implement the Project, enhancing communications among the Parties and improving the work efficiency, it is agreed to set up a Project Committee which shall consist of members from MoC and StarTimes. The Committee shall be responsible for receiving the goods, conducting acceptance, handing over the Project and other works during the implementation period of the Project.

4. Counterparts

This agreement may be executed in any number of counterparts and may be executed by each party on a separate counterpart, each of which when so executed shall constitute an original but all such counterparts shall constitute one and the same document.

5. Governing Language

This agreement has been negotiated and executed in English. Should any translation of this agreement be made for the convenience or any other purpose, the provisions of the English version shall prevail in the event of conflict between the English version and any translation thereof with respect to meaning and interpretation.

6. Entire Agreement

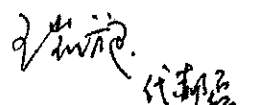
This Agreement embodies the entire understanding between the parties regarding the subject matter. Issues regarding implementation that arise in the course of the project shall be discussed and agreed in writing by representatives of the parties at the Project Implementation Committee meetings.

7. Appendices Part of Agreement

The Appendices below are an integral part of the Agreement:

APPENDIX 1: List of Beneficiary Villages

APPENDIX 2: Channel List and Package



APPENDIX 3: Implementation and Operation Plan

APPENDIX 4: Equipment and Materials List

APPENDIX 5: Chinese Foreign Aid Logo Usage and Publicity Program

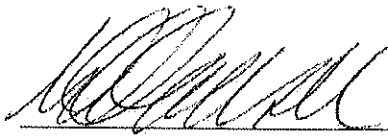
APPENDIX 6: Training Plan

APPENDIX 7: After-sales Service Plan

APPENDIX 8: Acceptance Criteria and Procedures

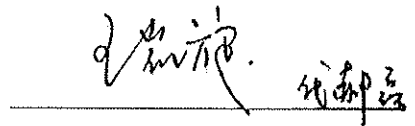
Signed for and on behalf of
Government of Ghana by:
Ministry of Communications:

Signed for and on behalf of the
People's Republic of China by:
StarTimes Software
Technology Company Limited



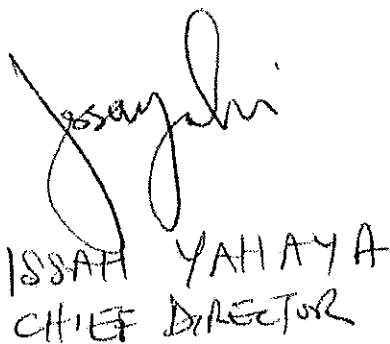
Name: *URSULA OWUSU - EKUFUL*

Position: *MINISTER*

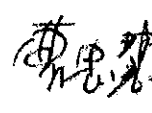


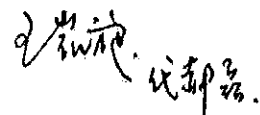
Position *Country Director.*

In the presence of:



ISSAH YAHAYA
CHIEF DIRECTOR

Carson Cao

Marketing & Sales Manager



Appendix 1: List of Beneficiary Villages (Provisional Village List)

REGION	NO	DISTRICT	CONSTITUENCY	VILLAGE
ASHANTI REGION 45	1	ATWIMA NWAMBIAGYA	ATWIMA NWABIAGYA	NKWAWIE
	2	ATWIMA MPONUA	AHAFO ANO SOUTH WEST	DOMEABRA
	3	ASANTE AKIM NORTH	ASANTE AKIM CENTRAL	DWEASE
	4	ASANTE AKIM NORTH	ASANTE AKYEM NORTH	PEKYEREKYE
	5	ASANTE AKIM CENTRAL	ASANTE AKIM SOUTH	BOMPATA
	6	ADANSI NORTH	ASOKWA	DOMPOASE
	7	ATWIMA KWANWOMA	ATWIMA KWANWOMA	TWEDIE
	8	ATWIMA NWAMBIAGYA	ATWIMA NWAMBIAGYA NORTH	AMAKYE-BARE
	9	BOSOME FREHO	BOSOME FREHO	TEBESO NO.2
	10	KUMASI METRO	BANTAMA	OHWIN AMANFROM
	11	KUMASI METRO	BANTAMA	BOHYEN
	12	EJISU-JUABEN MUNICIPAL	EJISU	KWASO DEDUAKO
	13	EJISU-JUABEN MUNICIPAL	EJISU	HWERESO
	14	EJISU-JUABEN MUNICIPAL	JUABEN	ADUMASE
	15	KUMASI METRO	KWADASO	NYANKYERENEAS E
	16	MANHYIA NORTH	MANHYIA NORTH	KROFROM EAST
	17	KUMAWU	KUMAWU	BESOSO
	18	EJURA SEKYEDUMASI	EJURA SEKYEDUMASI	SEKYEDUMASI
	19	ADANSI NORTH	FOMENA	KWAPIA
	20	KUMASI METRO	SUBIN	ASAFO
	21	ATWIMA MPONUA	ATWIMA MPONUA	TANODUMASI
	22	ATWIMA MPONUA	ATWIMA MPONUA	MPASATIA
	23	ATWIMA NWAMBIAGYA	ATWIMA NWABIAGYA SOUTH	GYANKOBAA
	24	ATWIMA NWAMBIAGYA	ATWIMA NWABIAGYA SOUTH	KOBEN
	25	AMANSIE WEST	MANSO NKWANTA	NSIANA
	26	KUMASI METRO	NHYIAESO	SOKOBAN
	27	KUMASI METRO	OFORIKROM	AYEDUASE
	28	KUMASI METRO	OLD TAFO	ADOMPOM/TAFO
	29	BEKWAI	BEKWAI	OFOASE KOKOBIN
	30	BEKWAI	BEKWAI	BEKWAI
	31	ADANSI SOUTH	NEW EDUBIASE	ADANSI APAGYA
	32	OFFINSO NORTH	OFFINSO NORTH	AKUMADAN
	33	KUMASI METRO	ASAWASE	ASAWASE
	34	BOSOMTWE	BOSOMTWE	JACHIE

[Handwritten signature and initials]

(Provisional Village List)

	35	BOSOMTWE	BOSOMTWE	KUNTANASI
	36	SEKYERE EAST DISTRICT	EFFIDUASE ASOKORE	NTUMKUMSO
	37	AFIGYA KWABRE SOUTH	AFIGYA KWABRE SOUTH	KODJ
	38	KUMASI METRO	SUAME	SUAME
	39	ADANSI NORTH	ADANSI ASOKWA	ABOABO NUMBER 2
	40	MANHYIA SOUTH	MANHYIA SOUTH	AFIA KOBİ
	41	SEKYERE SOUTH	SEKYERE SOUTH	JAMASI
	42	KWABRE EAST	KWABRE EAST	MAMPONTENG
	43	AFIGYA KWABRE	AFIGYA SEKYERE EAST	NKWANTAKESE
	44	SEKYERE SOUTH	AFIGYA SEKYERE EAST	WIAMOASE
	45	ADANSI SOUTH	ADANSI SOUTH	NEW EDUBIASE
BRONG AHAFO 21	46	ASUTIFI NORTH	ASUTIFI NORTH	NTOTROSO
	47	BEREKUM	BEREKUM WEST	JINJINI
	48	DORMAA WEST	DORMAA WEST	KRAKROM
	49	TAIN	TAIN	HANI
	50	TANO NORTH	TANO NORTH	BOMAA
	51	TANO NORTH	TANO NORTH	DUAYAW NKWANTA
	52	TECHIMAN NORTH	TECHIMAN NORTH	ABUTASU
	53	SUNYANI EAST	SUNYANI EAST	KYEREDUA
	54	SUNYANI WEST	SUNYANI WEST	BOFOURKROM
	55	SUNYANI WEST	SUNYANI WEST	NSOATRE
	56	TECHIMAN	TECHIMAN SOUTH	AGOSA
	57	DORMAA CENTRAL	DORMAA CENTRAL	DUASIDAN
	58	ATEBUBU-AMANTIN	ATEBUBU-AMANTIN	ATEBUBU
	59	ATEBUBU-AMANTIN	ATEBUBU-AMANTIN	AKOKOA
	60	KINTAMPO SOUTH	KINTAMPO SOUTH	JEMA
	61	TANO SOUTH	TANO SOUTH	DERMA
	62	TANO SOUTH	TANO SOUTH	BECHEM
	63	ASUTIFI	ASUTIFI SOUTH	ACHERENSUA
	64	NKORANZA SOUTH	NKORANZA SOUTH	NKORANZA
	65	TECHIMAN	TECHIMAN	TECHIMAN
	66	WENCHI	WENCHI	WENCHI
EASTERN REGION 50	67	KWAHU EAST	ABETIFI	ONYEMSO
	68	KWAHU EAST	ABETIFI	ADUAMOA
	69	EAST AKYEM	AKIM ABUAKWA NORTH	ANYINASI
	70	BIRIM SOUTH	AKIM ODA	ODA NKWANTA
	71	BIRIM SOUTH	AKIM SWEDRU	AKOTEKROM

王世林
代部

(Provisional Village List)

72	AKUAPEM NORTH	AKUAPEM NORTH	MANGOASE
73	AKUAPEM SOUTH	AKUAPEM SOUTH	OBOADAKA
74	ATIWA WEST	ATIWA WEST	AKYEM-AWENARE
75	ATIWA EAST	ATIWA EAST	KADEWASO
76	SUHUM/KRABOA/COALTAR	AYENSUANO	OTOASE
77	FANTEAKWA	FANTEAKWA NORTH	AHOMAHOMASU
78	KWAEBIBIREM	KADE	OTUMI ZONE
79	LOWER WEST MUNICIPAL ASSEMBLY	LOWER WEST AKIM	AKANTENG
80	KWAHU SOUTH	MPRAESO	ATIBIE-KWAHU
81	NEW JUABEN	NEW JUABEN NORTH	ASIKASU
82	NEW JUABEN	NEW JUABEN SOUTH	KWAME DJANKROM
83	AKUAPEM SOUTH	NSAWAM ADOAGYIRI	KWASIKROM
84	WEST AKIM	OKERE	AMANFROM
85	AKUAPEM NORTH	OKERE	OKERE
86	KWAHU WEST	NKAWKAW	APRADAN
87	KWAHU WEST	NKAWKAW	APRADAN
88	SUHUM/KRABOA/COALTAR	SUHUM	ADIDISO
89	NEW JUABEN	NEW JUABEN	AKWADUM
90	NEW JUABEN	NEW JUABEN	NEW JUABEN
91	EAST AKYEM	ABUAKWA SOUTH	ASIAKWA
92	EAST AKYEM	ABUAKWA SOUTH	KYEBI
93	FANTEAKWA	FANTEAKWA SOUTH	DWENASE- ABOMPE
94	BIRIM SOUTH	BIRIM SOUTH	AKIM SWEDRU
95	ASUOGYAMAN	ASUOGYAMAN	ANUM
96	ODA	ODA	AWISA
97	ODA	ODA	ODA OLD TOWN
98	ODA	ODA	AKYEMMANSO
99	ABIREM NORTH	ABIREM	AKIM NTRONANG
100	AKUAPEM NORTH	OKERE	OKERE
101	AKUAPEM	OKERE	ADUKROM
102	BIRIM SOUTH	ACHIASE	ACHIASE
103	EAST AKYEM	EAST AKIM	NEW TAFO
104	ATIWA	ATIWA EAST	ANYINAM
105	ATIWA	ATIWA WEST	AWENARE
106	ATIWA	ATIWA WEST	KWABENG
107	BIRIM NORTH	BIRIM NORTH	NEW ABIREM

(Provisional Village List)

	108	YILO KROBO	YILO KROBO	AGOMEAYE
	109	YILO KROBO	YILO KROBO	SOMANYA (NEW)
	110	YILO KROBO	YILO KROBO	SOMANYA (OLD)
	111	AKUAPEM NORTH	AKUAPEM NORTH	AKROPONG
	112	KWAHU SOUTH	KWAHU SOUTH	OBOMENG
	113	KWAHU SOUTH	KWAHU SOUTH	KWAHU PRASO
	114	KWAHU SOUTH	KWAHU SOUTH	OBOMENG
	115	AKUAPEM SOUTH	AKUAPEM SOUTH	AKROPONG SCHOOL FOR THE BLIND
	116	AKUAPEM SOUTH	AKUAPEM SOUTH	ABURI
GREATER ACCRA 30	117	ACCRA METROPOLITAN ASSEMBLY	ABLEKUMA CENTRAL	MATIHEKO
	118	ADENTA MUNICIPAL	ADENTA	OTINSHIE
	119	ADENTA MUNICIPAL	ADENTA	OTANOR
	120	ACCRA METROPOLITAN ASSEMBLY	WEIJA/GBAWE	BULEMI
	121	GA EAST	DOME KWABENYA	ASHOMAN
	122	LEKMA	LEDZOKUKU	TESHIE NEIGHBORHOOD CENTRE, MAAMLIN
	123	ACCRA METROPOLITAN ASSEMBLY	OKAIKOI CENTRAL	MUORSO
	124	ACCRA METROPOLITAN ASSEMBLY	OKAIKOI NORTH	AKWETEMAN
	125	TEMA METROPOLITAN ASSEMBLY	TEMA CENTRAL	COMMUNITY SEVEN
	126	TEMA METROPOLITAN ASSEMBLY	TEMA EAST	TEMA NEW TOWN
	127	TEMA METROPOLITAN ASSEMBLY	TEMA WEST	COMMUNITY 2, BBC
	128	ACCRA METROPOLITAN ASSEMBLY	AYAWASO CENTRAL	ALAJO
	129	GA EAST	MADINA	ABOKOBI
	130	ACCRA METROPOLITAN ASSEMBLY	ABLEKUMA WEST	AKWEIBU
	131	GA SOUTH	BORTIANOR/NGLESHIE/AMANF RO	TOMEFA
	132	LADMA	LA DADEKOTOPON	LA
	133	SOWUTUOM	ANYAA/SOWUTUOM	SOWUTUOM
	134	GA CENTRAL	ANYAA/SOWUTUOM	LOMNAVA

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(Provisional Village List)

	135	LADMA	KROWOR	NUNGUA TRADITIONAL AUTHORITY
	136	LEKMA	KROWOR	NUNGUA
	137	ACCRA METROPOLITAN ASSEMBLY	ABLEKUMA NORTH	AWOSHIE ADAAMAAMLE
	138	GA WEST MUNICIPAL	AMASAMAN	MANHEAN
	139	GA WEST MUNICIPAL	AMASAMAN	AMASAMAN
	140	COMMUNITY 22	ASHAIMAN	ASHAIMAN
	141	NINGO-PRAMPAM	NINGO-PRAMPAM	DAWHENYA
	142	KPONE	KPONE-KATAMANSO	OYIBI
	143	GA WEST MUNICIPAL	WEIJA	KWASHIEKUMA
	144	DANGME WEST	DANGME WEST	DODOWA
	145	GA EAST	GA EAST	KWABENYA
	146	GA EAST	GA EAST	TAIFA
NORTHERN REGION 34	147	KUMBUNGU	KUMBUNGU	KUMBUNGU
	148	BUNKPURUGU YONYOO	BUNKPURUGU	BUNBUNA
	149	GUSHEGU	GUSHEGU	GALWEI
	150	NANTON	NANTON	NANTON
	151	SABOBA	SABOBA	WAPULI
	152	EAST GONJA	SALAGA SOUTH	KPEMBI
	153	SAVELUGU	SAVELUGU	DIPALI
	154	TOLON	TOLON	TALI
	155	WEST MAMPRUSI	WALEWALE	SARIBA
	156	NANUMBA SOUTH	WULENSI	JANGA
	157	YENDI	YENDI	GNANI
	158	NANUMBA NORTH	BIMBILLA	CHAMBA
	159	NANUMBA NORTH	BIMBILLA	GUNGUMPA
	160	NANUMBA NORTH	BIMBILLA	BIMBILLA
	161	BOLE BAMBOI	BOLE BAMBOI	MANDARI
	162	BOLE	BOLE	BOLE
	163	EAST GONJA	EAST GONJA	KPEMBI
	164	CENTAL GONJA	YAPEI-KUSAWGU	BUIPE
	165	SAGNARIGU	SAGNARIGU	SAGNARIGU
	166	CHEREPONI	CHEREPONI	CHEREPONI
	167	WEST GONJA	DAMONGO	DAMONGO
168	TAMALE METRO	TAMALE SOUTH	KUKUO	
169	BUIPE	BUIPE	BUIPE	
170	WEST GONJA	WEST GONJA	DAMONGO (NEW)	

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(Provisional Village List)

	171	EAST MAMPRUSI	EAST MAMPRUSI	YAGABA
	172	KARAGA	KARAGA	KARAGA
	173	SABOBA	SABOBA	SABOBA
	174	YENDI MUNICIPAL	YENDI	YENDI (NEW)
	175	YENDI MUNICIPAL	YENDI	YENDI
	176	GUSHEGU	GUSHEGU	GUSHEGU(NEW)
	177	GUSHEGU	GUSHEGU	GUSHEGU (OLD)
	178	EAST GONJA	EAST GONJA	SALAGA
	179	WEST MAMPRUSI	WEST MAMPRUSI	JANGAN
	180	WEST MAMPRUSI	WEST MAMPRUSI	WALEWALE
WESTERN REGION 26	181	WASSA AMENFI EAST	AMENFI EAST	OPON-VALLEY
	182	JOMORO	JOMORO	ELUBO
	183	SHAMA AHATA EAST	KWESIMINTSIM	WHINDO
	184	PRESTIA HUNI VALLEY	PRESTIA HUNI VALLEY	GYIMAHKROM
	185	TAKORADI METROPOLITAN	SEKONDI TAKORADI	ESSAMAN
	186	TAKORADI METROPOLITAN	SEKONDI TAKORADI	NEW TAKORADI
	187	SHAMA AHANTA EAST	SHAMA	SUPOMU DUNKWA
	188	TARKWA NSUAEM MUNICIPAL	TARKWA NSUAEM	DOMPIM
	189	TAKORADI METROPOLITAN	ESIKANDO/KETAN	MENPEASEM
	190	SEKONDI TAKORADI	ESIKANDO/KETAN	ESHIAM
	191	SEWFI WIASO	SEWFI WIAWSO	ACHEACHEN
	192	ELLEMBELE	ELLEMBELE	ANYINASE
	193	HALF ASSINI	HALF ASSINI	HALF ASSINI
	194	BIA	BIA	JUABOSO
	195	ZEMA EAST	NZEMA EAST	ASANKRAN BREMAN
	196	NZEMA EAST	NZEMA EAST	AXIM
	197	WASSA WEST	WASSA AMENFI EAST	DABOASE
	198	WASSA AMENFI EAST	WASSA AMENFI EAST	WASSA AKROPONG
	199	TAKORADI METRO	SEKONDI TAKORADI	KENTAN
	200	WASSA AMENFI	WASSA AMENFI WEST	SAMREBOI
	201	ELLEMBELE	ELLEMBELE	ANYINASE
	202	ELLEMBELE	ELLEMBELE	NKROFUL
	203	SHAMA AHANTA	EFFIA-KWESIMINTSIM	KWESIMINTSIM
	204	AMENFI WEST	AMENFI WEST	TOROMPA
	205	AMENFI WEST	AMENFI WEST	KWABENG

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(Provisional Village List)

	206	AMENFI WEST	AMENFI WEST	PRESTEA NKWANTA
UPPER EAST 20	207	GARU TEMPANE	TEMPANE	TEMPANE
	208	BAWKU WEST	ZEBILLA	ZONGOIRE
	209	KASENA-NANKANA	NAVRONGO CENTRAL	TEMPANE
	210	BOLGATANGA	BOLGATANGA EAST	GAMBIBIGO
	211	GARU-TEMPANI	GARU-TEMPANI	WIDANA
	212	BOLGATANGA MUNICIPAL	KASENA NANKANA WEST	SIRIGU
	213	TALENSI	TALENSI	TONGO
	214	KASSENA/NANKANA	NAVRONGO CENTRAL	NAAGA
	215	BAWKU EAST	PUSIGA	PUSIGA
	216	BONGO	BONGO	BONGO
	217	BUILSA NORTH	BUILSA NORTH	FUMBISI
	218	BUILSA SOUTH	BUILSA SOUTH	SANDEMA (NEW)
	219	KASSENA-NANKANA	CHIANA-PAGA	PAGA
	220	KASSENA NANKANA	NAVRONGO	NAVRONGO
	221	TALENSI	NABDAM	NANGODI
	222	TALENSI-NABDAM	NABDAM	KONGO
223	BAWKU MUNICIPAL	BAWKU CENTRAL	BAWKU	
224	BOLGATANGA MUNICIPAL	BOLGATANGA CENTRAL	BOLGATANGA	
225	BAWKU WEST	BAWKU WEST	ZEBILLA	
226	BAWKU WEST	BAWKU WEST	ZEBILLA (NEW)	
UPPER WEST 15	227	LAWRA	LAWRA	BRIFO
	228	SISSALA EAST	SISSALA EAST	SAKAI
	229	SISSALA EAST	SISSALA EAST	WELEMBELLE
	230	NANDOM	NANDOM	BU
	231	WA	WA CENTRAL	BUSA
	232	SISSALA WEST	SISSALA WEST	FELIMUA
	233	SISALA WEST	SISSALA WEST	SORBELLE
	234	WA WEST	WA WEST	LASSIE-TOULU
	235	WA WEST	WA WEST	WECHIAW
	236	WA WEST	WA WEST	DOROMON
	237	JIRAPA	JIRAPA	JIRAPA
	238	JIRAPA	JIRAPA	HAN
	239	LAWRA	LAWRA	LAWRA
	240	WA MUNICIPAL	WA	WA
	241	SISSALA EAST	SISSALA EAST	TUMU
VOLTA 27	242	KRACHI EAST	KRACHI EAST	DAMBAI
	243	HO MUNICIPAL	HO CENTRAL	KLEFE

(Provisional Village List)

244	HOHOE	HOHOE	WLI
245	SOUTH TONGU	SOUTH TONGU	DABALA
246	SOUTH TONGU	SOUTH TONGU	TADEME
247	NORTH TONGU	NORTH TONGU	BARTOR
248	AGOTIME ZIOPE	HO-EAST	KPETOE
249	KETA MUNICIPAL	KETA	ATIAMI
250	HO MUNICIPAL	HO CENTRAL	LUMEATSYAME
251	KETU SOUTH	KETU SOUTH	AGBOZUME
252	HOHOE MUNICIPAL	HOHOE	HOHOE POST OFFICE
253	JASIKAN	BUEM	JASIKAN
254	SOUTH DAYI	SOUTH DAYI	PEKI-AVETILE
255	KETU NORTH D.A	KETU NORTH	DZODZE
256	KETU NORTH	KETU NORTH	WHETA
257	BIAKOYE	BIAKOYE	WORAWORA
258	KPANDO MUNICIPAL	KPANDO	KPANDO
259	DAYI NORTH	DAYI NORTH	BOTOKU
260	AKATSI SOUTH	AKATSI SOUTH	AKATSI
261	HO WEST	HO WEST	HLEFI
262	HO WEST	HO WEST	TSITO AWUDOME
263	HO WEST	HO WEST	VANE
264	AVEME BEME	NORTH DAYI	AVEME
265	KETA MUNICIPAL	KETA	ANLO ADENYIGBA
266	KETA MUNICIPAL	KETA	TEGBI
267	NORTH TONGU	NORTH TONGU	AVEYIME
268	NORTH TONGU	NORTH TONGU	MEPE
CENTRAL REGION 32	269	ABURA/ASEBU/KWAMANKE SE	ABURA-ASEBU-KWAMANKESE ASEBU
	270	TWIFI/HEMAN/LOWER DENKYIRA	HEMANG LOWER DENKYIRA FRAMI
	271	ASIKUMA/ODOBEN/BRAKWA	ASIKUMA-ODOBEN-BRAKWA BRAKWA
	272	ASSIN NORTH MUNICIPAL	ASSIN NORTH ASSIN BEREKU
	273	ASSIN SOUTH	ASSIN SOUTH ASSIN KRUWA
	274	AWUTU SENYA WEST	AWUTU SENYA WEST OFASO
	275	CAPE COAST METROPOLITAN	CAPE COAST NORTH EFUTU
	276	EKUMFI	EKUMFI ESSARKYIR
	277	GOMOA EAST	GOMOA CENTRAL AFRANSI GOMOA
	278	GOMOA WEST	GOMOA WEST GOMOA DAWURAMPONG

(Provisional Village List)

279	GOMOA WEST	GOMOA WEST	NSUANSA
280	UPPER DENKYIRA EAST	UPPER DENKYIRA EAST	OPPONSO
281	UPPER DENKYIRA WEST	UPPER DENKYIRA WEST	DOMINASE
282	TWIFO ATTI-MORKWA	TWIFO ATTI-MORKWA	TWIFO PRASO
283	GOMOA EAST	GOMOA EAST	GOMOA BUDUATTAH
284	GOMOA EAST	GOMOA EAST	ABEA
285	AGONA EAST	AGONA EAST	AGONA ASAFO
286	AGONA EAST	AGONA EAST	AGONA DUAKWA
287	AGONA EAST	AGONA EAST	MANKROM
288	AGONA WEST	AGONA WEST	AGONA NYAKROM
289	AGONA WEST	AGONA WEST	AGONA ABODOM
290	ABURA/ASEBU/KWAMANKE SE	ABURA-ASEBU-KWAMANKESI	ABURA DUNKWA
291	AWUTU SENYA EAST	AWUTU SENYA EAST	KAE ME BRE DOWNTOWN
292	ASSIN NORTH MUNICIPAL	ASSIN NORTH	ASSIN FOSO
293	MFANTSIMAN	MFANTSIMAN	MANKESIM
294	MFANTSIMAN	MFANTSIMAN	SALTPOND
295	GOMOA WEST	GOMOA WEST	PINANKO
296	ASSIN SOUTH	ASSIN SOUTH	ASSIN MANSO
297	ASSIN SOUTH	ASSIN SOUTH	NYANKUMASE
298	ASIKUMA/ODOBEN/BRAKWA	ASIKUMA-ODOBEN-BRAKWA	BREMAN ASIKUMA
299	GOMOA EAST	GOMOA EAST	AFRANSI
300	GOMOA EAST	GOMOA EAST	GOMOA NYANYANU

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Appendix 2: Channel List and Package

20 Channels For Public Area			
NO	Category	Name	Mark
1	Guide	ST GUIDE	StarTimes
2	National	GTV	Ghana
3	News	CGTN	China TV Network
4	News	CNC WORLD	China TV Network
5	Documentary	CGTN DOC.	China TV Network
6	Movie & Series	ST ZONE	StarTimes Movies and Series
7	Movie & Series	ST SINO DRAMA	StarTimes Movies and Series
8	General Entertainment	CCTV-4	China TV Network in Chinese
9	African	ST DADIN KOWA	Hausa
10	African	E STARS	African Movie and Series
11	African	FARIN WATA	Hausa
12	African	DA VINCI LEARNING	Education
13	African	GTV Sports Plus	Ghana
14	African	MAXTV	Ghana
15	African	UTV	Ghana
16	African	Adom TV	To be added.
17	African	Joy Prime	To be added.
18	African	Joy News	To be added.
19	African	TV3	To be added.
20	African	GhOne	To be added.

30 Channels For Recipient Household			
NO	Category	Name	Mark
1	Guide	ST GUIDE	StarTimes
2	Movie & Series	ST ZONE	StarTimes Movies and Series
3	Movie & Series	AMC MOVIES	African Movie and Series
4	General Entertainment	ST KUNGFU	StarTimes
5	General Entertainment	E.TV	
6	General Entertainment	E STARS	African Movie and Series
7	General Entertainment	CCTV-4	China TV Network in Chinese
8	Documentary	CGTN DOC.	China TV Network
9	African	ST DADIN KOWA	Hausa
10	African	GTV	Ghana
11	African	FARIN WATA	Hausa
12	African	MAXTV	Ghana
13	Sports	ST SPORT FOCUS	StarTimes
14	News	CGTN	China TV Network
15	News	CGTN F	China TV Network in French
16	News	GTV Sports Plus	Ghana
17	News	CNC WORLD	China TV Network
18	Kids	SMILE OF A CHILD	
19	Kids	DA VINCI LEARNING	Education
20	Kids	MINDSET LEARN	Education
21	Music	ST MUSIC	StarTimes
22	Music	ST GOSPEL	StarTimes
23	Religion	DEEN TV	Christian
24	Religion	IQRAA	Islam
25	Religion	EMMANUEL TV	Christian
26	African	Adom TV	To be added
27	African	Joy Prime	To be added
28	African	Joy News	To be added
29	African	TV3	To be added
30	African	GhOne	To be added

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Appendix 3: Implementation and Operation Plan

Project Name: China-Aided 300 Villages Satellite TV Project

Project Details: The Chinese Government invests in cultural industries based on the PPP (Public-Private Partnership) model and is responsible for the investment during the project implementation period, including investment in both terminal equipment and project implementation. StarTimes is responsible for contents investment, infrastructure investment related to operational facilities and post-operational investment.

Host and Guide Unit: Chinese Embassy in Ghana and Business Council

Local Partners: Mobile Zone

Implementation Unit: StarTimes Software Technology Co Ltd.

Project Scale: 300 villages, 300 solar digital TV, 600 solar projection television and 6000 satellite decoders.

- Support each village with 3 sets of satellite television equipment in public areas and select and supply 20 households 20 sets of satellite equipment.
- Public area satellite equipment includes a 32-inch digital TV (including solar energy, satellite dish and accessories),
- 2 projector TVs (including solar energy, satellite dish and accessories).
- Home satellite equipment includes 20 sets of satellite decoder (including satellite dishes and accessories).

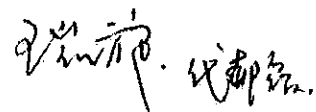
Project Beneficiaries: Selected Villages in Ghana

Project Duration: Start: April 2018: End: September 2018

Project Village Selection Requirements

The villages' selection will be decided by both Ministry of Communications and StarTimes. To ensure the success of the project, the project Committee will assess the selected villages according to the following conditions:

- Villages with certain scale (e.g. about 100 households) and more TV sets.
- Villages with convenient transportation and close to the city;
- Villages with public areas (e.g. public toilets, schools, hospitals etc.)
- Villages with a certain amount of power infrastructure or daily power generation



equipment

- Villages that support projects and are willing to provide the appropriate implementation guarantee

Implementation Steps

Prior to the implementation of the project, seminars would be organized in Accra and other regional capitals to determine the village list, public areas and Recipient Households. In order to screen the villages, site survey would be conducted in a sample of 30% villages from 300 villages. It will ensure that the operational plan would be implemented effectively and efficiently.

After the village list is finalized, StarTimes will arrange for the project team which includes two personnel from StarTimes and two personnel from the District Assembly to screen out the public areas and Recipient Households list for installation.

The screening requirements for Recipient Households are as follows:

Recipient Households should have the following screening criteria:

- 1) Agree to receive assistance and cooperate with the installation;
- 2) There is a TV and can be used normally;
- 3) There is a source of electricity or generator;
- 4) Agree to pay the subscription fee in the future;

After the Recipient Households list is finalized, StarTimes will work out the installation plan based on the house survey, which will include basic information of Recipient Family, location of installation, usage of installation materials, preparation work for the pre-installation of satellite TV Work such as whether special brackets to be installed or not before the implementation of the installation of satellite dishes, fixed facilities for and whether it's necessary to embed facility for fixing.

After confirming the list of Recipient Households, each village will set up an implementation team based on the implementation plan for each household that has been selected in the previous period.

Installation work would be executed strictly according to *Satellite TV Installation Service Standard*.

Implementation Progress:

Implementation progress of China-Aided 300 Villages satellite TV Project in Ghana is as follows:

Activity	Jan							Feb							Mar							Apr							May							June							July							Aug							Sept						
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24									
China Preparation																																																															
1. Products production	About 2 weeks																																																														
2. Products consignment (100 villages)	About 8 weeks																																																														
3. Products shipping (100 villages)	About 2 weeks																																																														
4. Products consignment (200 villages)	About 8 weeks																																																														
5. Products shipping (200 villages)	About 2 weeks																																																														
Ghana Implementation Steps																																																															
6. Technical seminar	Agreement sign-off and kick-off meeting																																																														
7. Test 1000ms customer training (200 people)	About 2 weeks (20 people/course/2 days)																																																														
8. Village selection spot check (50% of 100 villages)	6 teams																																																														
9. Household selection (100 villages)	About 4 weeks (10 teams/1 for each region)																																																														
10. The 1st regional training (100 people)	1 week (20 people/course/2 days)																																																														
11. Post clearance & storage (100 villages)	About 4 weeks																																																														
12. Project launching ceremony	1 week																																																														
13. Installation (100 villages)	10 teams work for about 5 weeks (1 village/team/3 days)																																																														
14. The 2nd national training - 20 people																																																															
15. Household selection (200 villages)	10 teams work for About 7 weeks (1 village/team/2 days)																																																														
16. The 2nd/3rd regional training (400 people)	2 times (20 people/course/2 days)																																																														
17. Post clearance & storage (200 villages)	About 3 weeks																																																														
18. Installation (200 villages)	10 teams work for About 10 weeks																																																														
19. Field handling with installation team	About 11 weeks																																																														
20. Internal technology Acceptance	About 4 weeks																																																														
21. Ghana technology Acceptance	About 2 weeks																																																														
22. Completion ceremony & handover	About 1 week																																																														
23. Project completion	About 1 week																																																														

Subsequent operation:

In order to ensure the long-term effective system operation, enhance the output of the project, StarTimes plans to establish a top-down operating service system, divided into three levels

- 1) National
- 2) Regional
- 3) Village

Based on years of operating experience, StarTimes will establish a suitable after-sales service framework for this project.

The responsibilities and division of jobs for managers at all levels are as follows:

Village part-time technician: Each village designates a part-time technician who is trained by StarTimes and is responsible for the maintenance of the projector television system, regularly plays TV for the villagers and provides technical support for decoder users.

Regional Manager: Each 10-15 village is an area and each area assigns 1 full-time installer and manager who is responsible for the installation, commission and maintenance in this area and training the village part-time engineers.

National Manager: project management office is responsible for the user management, terminal authorization, installation and commission, training, spare parts supply, as well as to collect user feedback, listen to user comments and suggestions.

S/N	level	Title	Job Responsibilities	Personnel planning
1	National	StarTimes's local company or partner	Responsible for the planning and supervision of the implementation and installation of the national donation equipment; management of donated equipment in nationwide warehouses, logistics; establishment of the regional management department and personnel management.	5, 1 national manager, 2 technical support, 1 financial staff and 1 business personnel
2	Regional	Regional Management Department	Responsible for the recruitment and training of installers and service personnel in 10 to 15 villages and towns. set up a warehouse or agency in the local area to provide logistics services for the installation	1 regional manager
3	Village	Part-time village installers and service staff	Responsible for the installation of donated equipment free of charge in public places in the village, responsible for the installation of satellite TV decoders for eligible residents, and provide after-sales service.	1 part-time job per village

StarTimes Ghana Business address:

House Number 45, Akosombo Road, Airport Residential, Accra, Ghana

StarTimes Ghana Customer Service hotline number is as follows:

0242437888 / 0302748188

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APPENDIX 4 Equipment and Materials List

Items and quantities of aid equipment and materials:

Items	Unit Price USD	Quantity	Unit	Sum USD
Integrated Digital TV 32 Inch	171.8667	330	pcs	56,716.01
Micro Projector	647.4447	660	pcs	427,313.50
Portable Power Station	464.2459	990	set	459,603.44
Digital Decoder	39.1551	6,600	pcs	258,423.66
Dish Antenna	22.4741	7,590	set	170,578.42
Tool Sets	320.5162	30	set	9,615.49
T-Shirt	6.2593	1,800	pcs	11,266.74
Nameplate	120.6483	300	pcs	36,194.49
Coaxial Cable	2.8945	7,590	25m	21,969.26
Loudspeaker	82.9359	660	pcs	54,737.69
Fast Fold Screen	38.3383	660	pcs	25,303.28
In Total USD				1,531,721.98

The sum of the items in the import form may be changed due to the currency exchange rate and added ocean shipping cost and insurance.

Batch 1:

- Estimated Time of Arrival for the 1st batch of equipment (by sea): 5th Apr.
- The Number of Villages for the 1st batch of equipment: 100
- Without 32 inch TV and projection TV

Batch 2:

- Estimated Time of Arrival for the 2nd batch of equipment (by sea): 18th May
- The Number of Villages for the 2nd batch of equipment: 200
- With 32 inch TV and projection TV for the first 100 villages
- Without projection TV for the rest of 200 villages

Batch 3:

- Estimated Time of Arrival for the 3rd batch of equipment (by air): 18th May
- The Number of Villages for the 3d batch of equipment: 200
- Projection TV for the rest of 200 villages

Extra 10% of the products for the 300 villages are included also as the spare parts.

Annex 5: Chinese Foreign Aid Logo Usage and Publicity Program

Chinese Foreign Aid logo usage and publicity program of China-Aided 300 Villages satellite TV Project in Ghana:



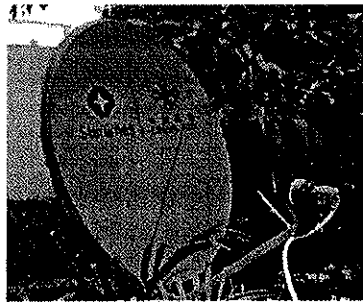
Wall Painting:



Display Board:



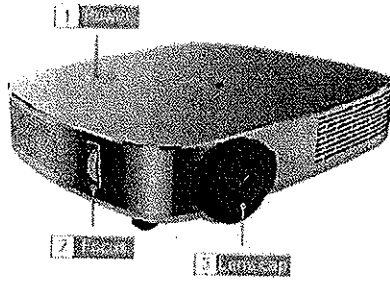
Dish:



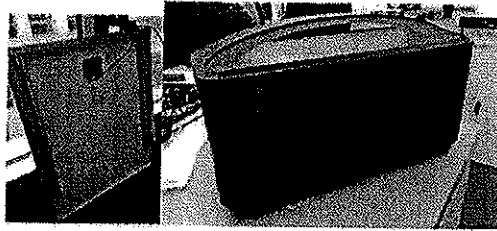
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A handwritten signature in black ink, appearing to be "王瑞".

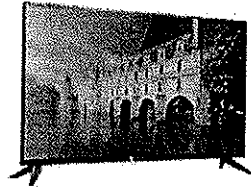
Projector TV:



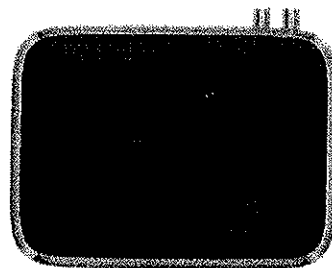
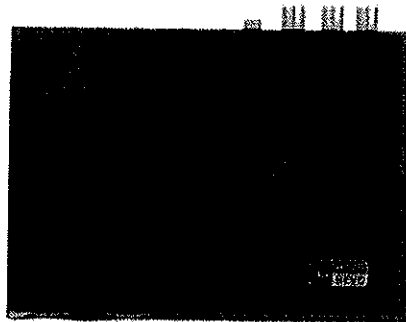
Solar system:



Digital TV:



Decoder:



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王心如
代印

Appendix 6: Training Plan

Through the organization of China-Aided 300 Villages satellite TV Project training, 660 people would get trained and they will join the installation job of the project. After the completion of this project, work of after-sale service in each village will be handed over to the after-sales staff in each region and village. These trained after-sales staff and StarTimes Ghana branch are responsible for the subsequent long-term operation, protection and management of this project.

1. Training objects

- Regional Managers
- Regional and service technicians in each village of Ghana.

Training will be divided into national and regional training. For national training, 60 managers and technicians as backbones will be trained. For regional training, 600 technicians from 300 villages will be trained.

2. Training time

- 3 days 16 lessons for national training.
- 2 days 10 lessons for regional training.

3. Training Methods

National Training: The national level will be held in Accra. The training method adopts both classroom learning and practical operations to enable the trained personnel to understand the maintenance and installation knowledge of projector TV, digital television, satellite decoder, solar panel, satellite dish and other related equipment.

Regional Training: The regional level will be held in each region's capital. Training methods will focus more on hands-on training and less on theory with the refinement and simplification of equipment knowledge and straightforward contents into the daily training course. Continues practice will strengthen the equipment maintenance and installation of knowledge and also achieve the goal of drawing inferences

Through the national and regional level training, the normal content will include the following:

1. Hold lectures
2. Play relevant audio-visual materials;
3. Provide relevant texts and relevant documents and materials of reading for each person;
4. Site visit;
5. Organize the relevant knowledge of the skills training, discipline, and regulation examination.

4. Training content

Whether national training or regional training, trainers need to complete the following training during the training.

1. Execution processes and specifications, including user registration forms, installation of standard processes and specifications, after-sales problems and user service

standards.

2. Satellite TV operation knowledge, including price, program, activation, troubleshooting and other knowledge.
3. Solar panel, projector, digital television, decoder, satellite dish installation and commissioning of technical knowledge.
4. Digital television after-sales service standards of StarTimes.

In the course of national training, it would emphasize on maintenance and troubleshooting of equipment. The schedule is 16 lessons, of which 9 are theoretical lessons and 7 hours are practical lessons.

Schedule for national level training			
Day 1			
Time	Class	Content	Keynote speaker
8:30	Sign in		
9: 00-9: 30		Mobilization meeting	Ghana government staff
9: 30-10: 15	Theory	Introduction of project	Person in charge
10: 30-11: 15	Theory	Introduction to satellite TV business knowledge	Technicians
11: 25-12: 10	Practical	Equipment Installation and Activation Process Introduction	Technicians
Lunch			
14: 00-15: 00	Theory	Equipment subsequent operation and maintenance introduction	Technicians
15: 10-16: 00	Theory	Operating support system introduction	Technicians
16: 10-17: 00	Theory	Operation support system introduction	Technicians
END			
Local Accommodation			
Day 2			
8: 30-9: 30	Theory	Projector product knowledge introduction	Technicians
9: 40-10: 40	Practical	Projector installation outdoor practice and explain	Technicians
10: 50-11: 50	Theory	Solar product knowledge introduction	Technicians
Lunch			
14: 00-15: 00	Practical	Solar installation of outdoor practice and explain	Technicians
15: 10-16: 00	Theory	Digital TV product knowledge introduction	Technicians
16: 10-17: 00	Practical	Digital TV installation outdoor practice and explanation	Technicians
End			
Local Accommodation			
Day 3			

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8: 30-9: 30	Theory	Set-top boxes and satellite pot product knowledge introduction	Technicians
9: 40-10: 40	Practical	Satellite pot installation outdoor practice and explanation	Operating staff
10: 50-11: 50	Practical	Satellite pot installation outdoor practice and explanation	Operating staff
Lunch			
14: 00-15: 00	Practical	Solar installation of outdoor practice and explanation	Technicians
15: 10-16: 00	Exam	Satellite pot and solar installation assessment	Government and StarTimes
16: 10-17: 00	Exam	Satellite pot and solar installation assessment	Government and StarTimes
17: 00-17: 30	Graduation	Ending ceremony, issuing training certificate	Government staff

In the training courses at the regional level, the training will emphasize on the proficiency in equipment operation and the ability of problems solving. The scheduling time is 10 lessons, of which 8 lessons in theory and 2 lessons in practical operation.

Schedule for training			
Day 1			
Time	CLASS	Content	Keynote speaker
8:30		Sign in	
9: 00-9: 30	Theory	Introduction of project	Ghana government staff
9: 30-10: 15	Theory	Projection TV product knowledge introduction	Technicians
10: 30-11: 15	Theory	Solar product knowledge introduction	Technicians
11: 25-12: 10	Theory	Digital TV product knowledge introduction	Technicians
Lunch			
14: 00-14: 45	Theory	Decoder product knowledge introduction	Technicians
14: 55-15: 40	Theory	Operating support system introduction	Operating staff
15: 50-16: 35	Theory	Equipment Installation and Activation Process Introduction	Operating staff
16: 45-17: 30	Theory	Equipment post-operation and maintenance introduction	Operating staff
		End	
Local Accommodation			
Day 2			
8: 30-12: 00	Practical	Satellite pot installation outdoor practice and explanation	Technicians
Lunch			
14: 00-15: 00	Practical	Solar installation of outdoor practice and explanation	Technicians
15: 30-17: 00		Satellite pot and solar installation assessment	Ghana government and StarTimes
17: 00-17: 30		Ending ceremony, issuing training certificate	Ghana government staff



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5. Training materials

Training materials shall be in English and lecturers for the training must be proficient in the English language and all learning instruction during the training period shall be given in English.

Training materials are as power point , written text, electronic files, audio recording, video and other forms.

Full-time or part-time lecturers at all levels of training shall irregularly inspect the textbook, and modify and improve training materials if necessary.

6. Training management

Human resources departments for both StarTimes and MoC shall regularly follow up and investigate training effects and carry out training evaluation. Training exam will be held after the training. Re-training and re-exam will be arranged to these who failed exams. Implement the separation of teaching and testing.

In the training examinations, archiving certification, work assessment and other segment shall use the management of sign for responsibility. Problems belonging to the training and assessment fraud, the relevant persons shall bear joint liability.



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APPENDIX 7: After-sales Service Plan

The Guarantee Period for the Equipment promised by the Contractor to the Client shall be as follows:

- The warranty period of equipment to be installed in public area (solar projector TV system and digital TV integrated terminal system) shall be five (5) years from the date of the completion of installation;
- Equipment to be installed in the Recipient Households shall be 1 year from the date of the completion of installation;
- Contractor should either replace or fix product free of charge if the fault is caused by non - external reasons in the period of quality assurance.

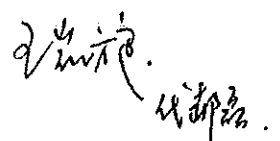
To ensure the long-term effective system operation and strengthen the project's outcome, StarTimes plans to establish a top-down operation service system consisting of three levels:

- 1) Village
- 2) Regional
- 3) National

Additionally, based on years of operational experience, StarTimes would establish an after-sales service system suitable for this project. StarTimes repairs and maintains aid equipment every quarter while collecting, classifying and organizing the equipment maintenance data to keep all devices in good condition. StarTimes reports equipment maintenance status to Counselor's office of the Chinese Embassy in Ghana as well as the government of Ghana regularly.

- Business hall address list of StarTimes Ghana:
- Airport office and Lapaz office in Accra
- Customer service hotline number of StarTimes Ghana:
- 0242437888 / 0302748188

APPENDIX 8: Acceptance Criteria and Procedures



After the project completion, StarTimes Ghana branch will organize internal acceptance test. There will be an acceptance report if the internal acceptance test meets the standard

After the Internal acceptance, StarTimes Ghana, the government of Ghana and Chinese Embassy in Ghana (if necessary) designates personnel will participate in the external technical acceptance of the project: 1 % of the villages will be selected for on-site acceptance, and on site acceptance contents shall include the following parts:

1. Documents Acceptance Check-List:

- a) Registration form must be completed and the information must be accurate.
- b) Aided users purchase form must be complete and the information must be accurate.

2. Equipment Installation and Training Check-List:

- a) Installation in household according to the satellite TV service standard.
- b) Installation personnel should have attended the training and bear a training certificate.
- c) Devices in the public area should conform with the quantity mentioned in the Agreement of technical seminars.
- d) Devices in Recipient Family should conform with the quantity mentioned in the Agreement of technical seminars.

3. Content Acceptance:

- a) The number of channels in the public area should meet the project requirements. Signal receiving intensity should be up to 50% and program signal should be stable.
- b) The number of channels for aided Households should be in-line with the project requirements. Signal reception intensity should be up to 50%, and program signal should be stable.

4. After-Sales Service Acceptance Check-List:

- a) There should be village after-sales service contacts.
- b) Aided users should understand the after-sales service policy.
- c) Aided users should understand the package policy.
- d) Aided users should understand pay subscription procedure.

Tax Assessment

TAX ASSESSMENT FOR EQUIPMENT AND MATERIALS ACCESS SATELLITE TV FOR 300 VILLAGES IN GHANA PROJECT

S/N	Batches	DESCRIPTION	CIF (10)	Import Duty		Import VAT @15% (13)	Import NHIL @2.5% (14)	ECO Levy @0.5% (15)	EXIM @4.75% (16)	Inspection Fee @1% (17)	Special Imp. Levy @2% (18)	AUI Levy @0.2% (20)	Total (21)
				Rate (11)	Amount (12)								
1	WCTGH18001	DISH ANTENNA COAXIAL CABLE	286,342.73	20%	57,268.55	51,541.69	8,590.28	1,431.71	2,147.57	2,863.43	5,726.35	572.63	130,142.77
2	WCTGH19002	PORTABLE POWER STATION FAST FOLD SCREEN DIGITAL DECODER TOOL SETS	1,123,793.02	20%	224,758.60	202,882.74	33,713.79	5,618.97	8,428.45	11,237.93	22,475.86	2,247.59	510,763.53
3	WCTGH18003	MICRO PROJECTOR PORTABLE POWER STATION INTEGRATED DIGITAL TV	1,861,342.02	20%	372,268.40	335,041.56	55,840.26	9,306.71	13,960.07	18,613.42	37,226.94	3,722.68	845,979.94
4	WCTGH18004	DIGITAL DECODER T-SHIRT NAMEPLATE LOUDSPEAKER FAST FOLD SCREEN	2,664,973.98	20%	532,994.80	479,695.32	79,949.22	13,324.87	19,987.30	26,549.74	53,299.48	5,329.95	1,211,230.68
5	WCTGH18005	DISH ANTENNA COAXIAL CABLE	549,685.65	20%	109,937	98,943.42	16,490.57	2,743.43	4,122.64	5,496.35	10,993.71	1,099.37	249,833.13
6	WCTGH18006	INTEGRATED DIGITAL TV	120,836.78	20%	24,167.36	21,750.62	3,625.10	604.18	906.28	1,208.27	2,416.74	241.67	54,920.22
TOTAL			6,606,974.18		1,321,394.84	1,189,255.35	198,209.22	33,034.87	49,552.31	66,069.65	132,139.48	13,213.95	3,002,869.09

Exchange of Notes

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BA/CK/CHN/GTVS/VOL.1

002-747197



REPUBLIC OF GHANA

MINISTRY OF FINANCE

P. O. BOX MB40

ACCRA

21st January, 2018.

MR. SUN BAOHONG
AMBASSADOR EXTRAORDINARY AND
CHIEF OF MISSION OF THE PEOPLE'S
REPUBLIC OF CHINA TO THE REPUBLIC
OF GHANA
ACCRA

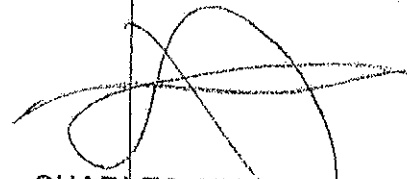
CHINESE GOVERNMENT GRANT:
CHINA-AIDED SATELLITE TV PROJECT TO GHANA

This is to confirm, on behalf of the Government of Ghana, that the contents of Your Excellency's letter are acceptable to the Government of the Republic of Ghana.

I also have the honor to confirm that, our two sides have, through friendly consultations, reached the following agreement:

- i. At the request of the Government of the Republic of Ghana, the Government of the People's Republic of China agrees to assist Ghana to provide Satellite TV Reception to three hundred (300) Ghanaian villages in Ghana.
- ii. The Government of China entrusts Beijing Startimes Software Technology Company Ltd to undertake the specific project implementation work which includes providing two sets of solar Project TV System, one Digital TV Integrated with Decoder and Digital Decoder system for each village to be covered by the Project. The shipment to Tema Port of Ghana, customs clearance and delivery, the transfer and distribution of the above mentioned materials to villages covered by the project, and organising Chinese technicians to provide installation and adjustment, necessary technical service and personal training before handover of the project. The cost is paid off under the grant stipulated under the South-South Cooperation Assistance Fund established by the Government of China.
- iii. The Government of Ghana is responsible for exempting customs duties and other taxes during the implementation of the project by the Chinese side, identifying jointly with the Chinese side the specific villages to be covered by project, assisting the Chinese side for the custom clearance, delivery, transportation, distribution and etc. of the abovementioned materials, facilitating the Chinese technicians in procedures of their entry, exit and stay, allowing the Chinese side to set up China's foreign assistance logo and signs at proper places of the project.

- iv. However, we advise that in order to discharge the tax exemption obligations imposed on the Government of Ghana, it is imperative that a separate agreement is concluded between the Government of Ghana and Beijing Startimes Software Technology Company Ltd (Project Implementation Company) detailing the specific tax exemptions which the project will require.
3. Please accept, Your Excellency, the assurances of my highest consideration.



CHARLES ADU BOAHEN
DEPUTY MINISTER
For MINISTER

- cc: Hon. Minister, MoF
Hon. Minister, MFARI
Hon. Minister, MoC
Hon. Deputy Ministers, MoF
Chief Director, MoF
Director, ERM-B, MoF
Director, Legal, MoF

中华人民共和国驻加纳使馆经济商务参赞处
THE ECONOMIC & COMMERCIAL COUNSELLOR'S OFFICE OF
THE EMBASSY OF THE PEOPLE'S REPUBLIC OF CHINA
IN THE REPUBLIC OF GHANA

No.8, Agostino Neto Road,
Airport Residential Area
Accra

P. O. Box M.344, Accra
Tel.: 00233-302-777462
Fax.: 00233-302-772541

ECCO-17- 108

July 28, 2017

Hon. Ken Ofori-Atta
Minister
Ministry of Finance

**Request to Confirm the China-aided Satellite TV Project to Ghana and
the List of the 300 Ghanaian Villages to be Installed**

Hon. Minister,

During the Johannesburg Summit of the Forum on China-Africa Cooperation (FOCAC), H.E. Xi Jinping, President of the People's Republic of China announced that China would provide satellite TV reception to 10,000 African villages. To implement this project, the Chinese Government plans to install satellite TV for 300 Ghanaian villages. This project will further promote China-Ghana culture exchanges and people-to-people bonds and enrich people's lives in rural Ghana. StarTimes DTV Ghana Ltd. is responsible for project-specific operations.

It will be appreciated if the Ghanaian side can confirm the following issues:

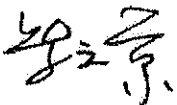
1. Acceptance of the China-aided Satellite TV Project in Ghana.
2. Nomination of the relevant ministry as the coordinator of the project.
3. Location of the 300 villages where the satellite TV should be installed.
4. Exemption of relevant import or domestic duty on the equipment and goods needed by the project.

The exchange of notes for this project should be signed with Your Ministry after receipt of

the above-mentioned feedback.

Should you require any additional information, please contact Mr. Li Jinghua (Tel: 0244334366), the Third Secretary of Chinese Embassy.

Looking forward to hearing from you before August 2, 2017.



Chai Zhijing

Economic & Commercial Counsellor

The Embassy of the People's Republic of China in the Republic of Ghana

Cc:

Hon. Ursula Owusu Ekuful, Minister for Communication

Hon. Alima Mahama, Minister for Local Government and Rural Development

Hon. Charles Boahen, Deputy Minister for Finance

Ms. Yvonne Quansah, Director of External Resource Mobilization-Bilateral of the
Ministry of Finance

*In case of reply the number and
date of this letter should be quoted*

Tel No: +233-(0)30-266-6465
Fax No: +233-(0)30-266-7114



Republic of Ghana

MINISTRY OF COMMUNICATION
P. O. BOX M.38
ACCRA

My Ref. No: SCR/HA-8/32/08

Your Ref. No:

August 1, 2017.

THE ECONOMIC & COMMERCIAL COUNSELLOR
THE EMBASSY OF THE PEOPLE'S REPUBLIC OF CHINA
ACCRA-GHANA

ATTN: MR. CHAI ZHONG

Dear Sir,

**RE: REQUEST TO CONFIRM THE CHINA-AIDED STELLITE TV PROJECT TO GHANA AND
THE LIST OF THE 300 GHANAIAAN VILLAGES TO BE INSTALLED**

During the Johannesburg Summit of the Forum on China-Africa Cooperation (FOCAC), H.E. Xi Jinping, President of the People's Republic of China, announced that China would provide satellite TV reception to 10,000 African villages. 300 Ghanaian villages are embarked to benefit from this project which will promote China-Ghana cultural exchanges, people-to-people bonds and enrich lives in rural Ghana.

We hope it will also provide a medium for education and propagation of local content.

The Ministry of Communications will coordinate this project.

Please find attached the list of 300 beneficiary villages. We are delighted at the opportunity to partner St Times DTV Ghana for a successful execution of this project.

The Ministry of Finance is by a copy of this letter being requested to expedite action on the formal acceptance of this project and exemption from relevant import or domestic duties and charges on the go needed for the project.

Yours sincerely,

MRS. URSULA OWUSU-EKUFU (MP)
MINISTER

CC: THE HON. MINISTER
MINISTRY OF FINANCE
ACCRA

In case of reply the
number and date of this
message

Our Ref: ERM-B/CK/CHN/TV/VO. 1
Your Ref.
Tel No.: 233 302 747197



REPUBLIC OF GHANA

MINISTRY OF FINANCE
P. O. BOX MB. 40
ACCRA

8th September, 2017.

**RE: REQUEST TO CONFIRM THE CHINA-AIDED SATELLITE TV PROJECT TO
GHANA AND THE LIST OF THE 300 GHANAIAN VILLAGES TO BE INSTALLED**

This Ministry presents its compliments to Her Excellency, the Chinese Ambassador to Ghana and wish to acknowledge receipt of your letter dated 14th July 2017, numbered ECCO-17-108, in relation to the installation of satellite TV receptions in 300 villages in Ghana.

2. We wish to confirm our acceptance to the proposed project. It is our expectation that this project would further deepen the bilateral relations between our two countries. The list of 300 beneficiary villages is attached for execution of the project.
3. Please be informed that the Ministry of Communications would be the implementing agency to be supported by the Ministry of Information.
4. Further to the above, we wish to inform you that in accordance with the new tax exemption policy of government, tax exemptions would be granted on a case-by-case basis upon approval by the Parliament of Ghana. Accordingly, any request for tax exemption must be channelled through the project implementing agency to the Ministry of Finance.
5. The Ministry of Finance avails itself of this opportunity to renew to you, the assurances of our highest consideration.


KEN OFORI - ATTA
MINISTER

H.E. SUN BAOHONG
AMBASSADOR EXTRAORDINARY &
PLENIPOTENTIARY OF THE PEOPLE'S
REPUBLIC OF CHINA TO THE REPUBLIC
OF GHANA
ACCRA

cc: Hon. Minister, MoC
Hon. Minister, Mol
Hon. Deputy Ministers, MoF (CB)
Chief Director, MoF
Director, ERM-B, MoF

In case of reply the number and date of this letter should be quoted

Our Ref.: ENM-BLOCKCHINA/TLSA/01 /
Your Ref:
Tel No: +233 302 247197



REPUBLIC OF GHANA

MINISTRY OF FINANCE
P. O. BOX MB40
ACCRA

25 January, 2018

H.E. SUN BAOHONG
AMBASSADOR EXTRAORDINARY AND
PLENIPOTENTIARY OF THE PEOPLE'S
REPUBLIC OF CHINA TO THE REPUBLIC
OF GHANA
ACCRA

**CHINESE GOVERNMENT GRANT:
CHINA-AIDED SATELLITE TV PROJECT TO GHANA**

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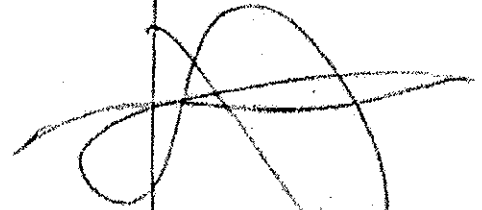
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Please accept, Your Excellency, the assurances of my highest consideration.



CHARLES ADU BOAHEN
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Hon. Deputy Ministers, MoF
Chief Director, MoF
Director, ERM-B, MoF
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